



Event Sales Manager

Lobkowitz Events Management, s.r.o. is currently looking for a new colleague to become part of our sales team. The main responsibilities are pro-active sales (events, groups and venue hire) to Czech and international clients, preparation of calculations and follow-up until the signature of the contract. Daily tasks include calling potential clients, meeting them and showing them the venues, explaining options, finding the best win-win solutions and closing sales cases with pro-active and client-oriented approach. Our clients are our priority so effective account management is needed as well. We need motivated individual who has basics of sales techniques and is interested in event management. The initial training is provided. This is a new position based in our Prague office.

What we expect:

- Good fit into our team
- Fluent in Czech and English, other languages are a plus
- Representative and professional behaviour
- Sales or customer service experience will be an advantage
- Time flexibility
- User's knowledge of MS Office and CRM system

We offer:

- Full time job in company with friendly environment
- 5 sick days
- 20 Home Office per year
- Multisport card 46 % covered by the employer
- Meal tickets 75% covered by the employer
- Attractive place of work – Lobkowitz Palace in Prague Castle
- Interesting company benefits (language education contribution 10,000CZK per year, discounts on all internal products and services with the group..)
- Immediate start

Please send your Czech and English CV as well as a cover letter to Ms. Petra Matuščinová at petra.matuscinova@lobkowitz.cz.